



# Unify Sales Specialist

**Volodymyr Melnychuk**

has passed a theoretical examination covering the following topics

- Introduction to the Atos Partner Sales Certification Training Course
- Market Trends - Business drivers, challenges and opportunities
- Atos- A global leader in digital transformation
- Atos UCC Portfolio Overview
- OpenScape Business
- OpenScape Enterprise - OpenScape Enterprise Express
- OpenScape 4000
- Circuit and OpenScape Cloud
- OpenScape Contact Center Solutions
- Maximize value for customers through Atos Services
- How to address common sales scenarios
- Atos course summary, wrap up and takeaways

The Unify Sales Specialist has been awarded.

A handwritten signature in blue ink, appearing to read "Stefan Schubert", is written over a thin horizontal line.

Stefan Schubert  
Head of Unify Academy GER/EMEA

19.09.2024  
Certificate No: 157072  
Valid for 2 years

